

Product presentation made easy!

Does this sound familiar to you?

- → The Sales-Kit on your computer is already out of date again
- → Sales documents for a presentation must be picked up at short notice from the head office
- → The printed catalog is no longer current
- → Customized prices are not available
- → Many questions cannot be answered immediately during a customer visit
- → Your CRM-system only supports you to a limited extent in carrying out visits

Nowadays, it is especially important that you equip your sales force with tools that make sales appointments an experience. This includes not only the digital presentation of your products but also the creation of offers and orders directly on site.



Is this what you wish and want?

- → You would like to provide your sales department with an up-to-date sales kit while on the road?
- → You would like to present your products digitally at sales meetings?
- → You want to make product information including description, availability and other information from SAP ERP available to your sales department on the road?
- → You would like to have an individual pricing & product availability in real-time
- → You would like to issue quotations and orders directly during a customer visit?
- → You would like to make all this available offline, e.g. for a trade fair?

You operate an SAP system (ERP or S/4HANA) and need a quick solution?

We can help you. With our **itmX takeoff specials** we offer you the possibility to make your communication channels **"digital ready" at a fixed price.**

Fixed price and only 6-8 weeks project duration until Go-Live





Our services:

- → Installation of the itmX product catalog based on the Best Practice solution
- → Full integration with your SAP system
 - Availability of the customer base of your sales employees
 - Integration of your SAP product data
 - Use of the already existing catalog structures from a webshop or similar (no double maintenance necessary)
 - → Display of list prices within the product catalog
 - → Display of customer-specific prices in the shopping cart
 - → The material master data from SAP can be used
 - → Direct offer or order entry within the mobile product catalog and posting to your SAP ERP ECC or S/4HANA
- → Distribution of central sales materials by marketing to all sales employees with the help of the integrated sales kit
- → Reuse of existing catalog structures and product descriptions
- → Classic webshop functions, such as favorites, product comparison, cross- and up-selling, etc.
- → All information is available offline
- → Process workshop, documentation and training of your employees by our experienced consultants
- → Professional project management with modern project management tools
- → Can be extended at any time later

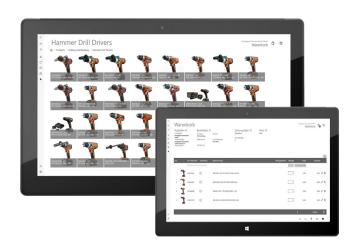
Optionally, we support you in providing the content (data determination, catalog structure, visualisation of product information, provision of product images).

Your benefits

- → Fast and lean introduction of a product catalog in your individual design
- → Fully integrated solution in SAP with access to all existing content such as customer data, contact person information, customer-specific prices and delivery agreements
- → Support and training for the creation of catalogs, products and images



Fixed price and only 6-8 weeks project duration until Go-Live



At a glance:



Complete SAP integration



Modern way of product presentation



Classic webshop functions

