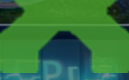


Quo Vadis - Wohin geht die Reise?

itmX crm Suite erweitert um crX365

customer realtime  perience 365





Effizienz bringt Erfolg

Leads

204

CRM

AI

AI





S/4 embedded CX

Wir liefern ein Werkzeug – schnell und effizient





Mehr als CRM

Mehr Umsatz – höhere Effizienz durch
Erweiterung der Nutzung und Automatisierung



Architektur itmX crm suite

Das Beste aus den Welten: SAP und Microsoft



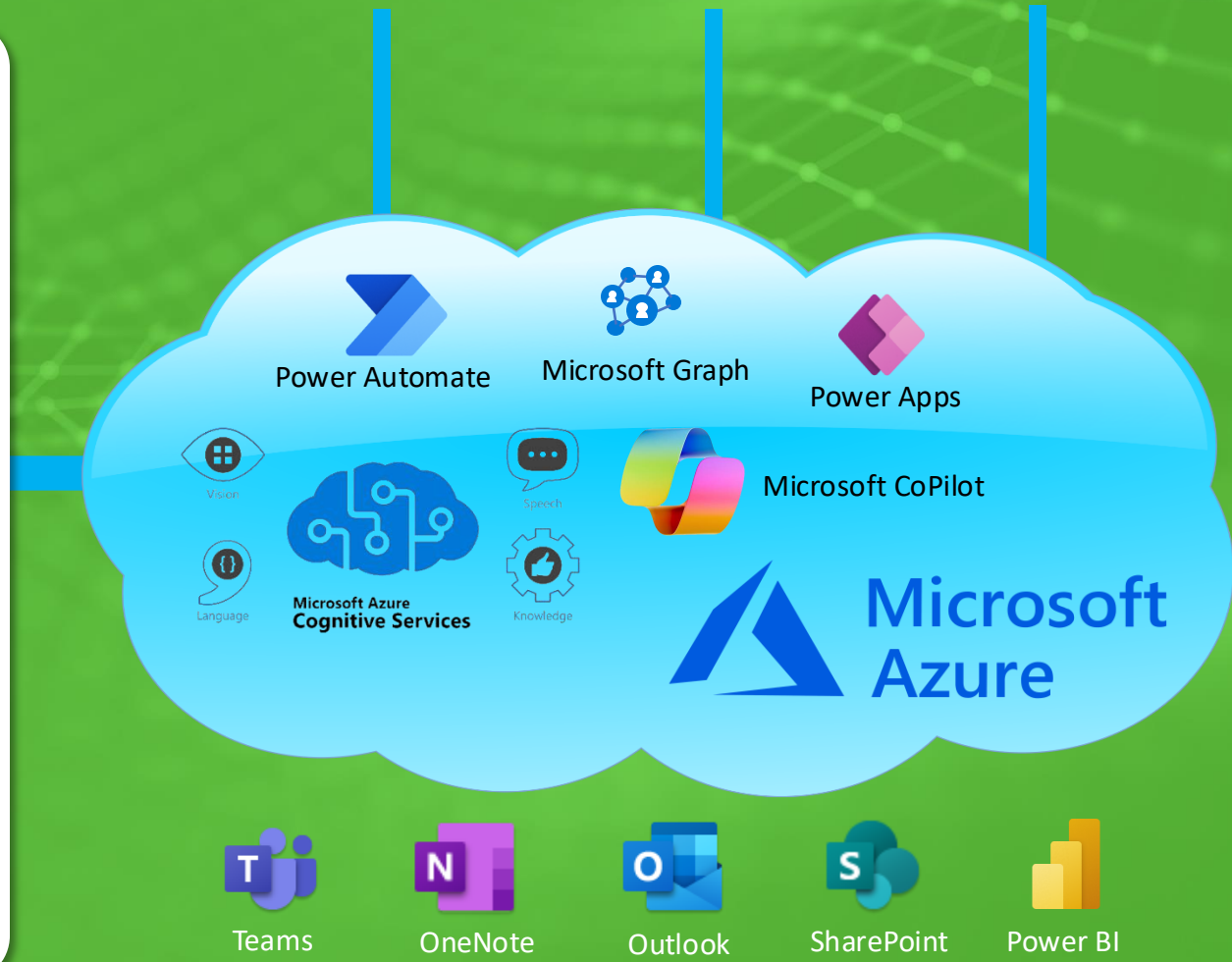
SAP S/4 HANA

APPLICATION

Marketing	Commerce
Sales	Service

DATA

CUSTOMERS	QUOTATIONS	REPAIRS	TICKETS
PROSPECTS	DOCUMENTS	ORDERS	CONTRACTS
PRODUCTS	STOCK & ATP	DELIVERIES	SERVICE ORDERS
BILL OF MATERIALS	PRICES	INVOICES	PAYMENTS
			FINANCIAL STATUS



itmX customer realtime Xperience 365

Maximieren Sie die Effizienz Ihrer Vertriebsprozesse



☰ My Marketing Calender ✕

☰ Marketing Projects Collapsed by default Load asynchronously ✕

✕ ✕ ✕ ✕ ✕ +

☰ Lead Cockpit Collapsed by default Load asynchronously ✕

✕ ✕ ✕ ✕ ✕ ✕

✕ ✕ +

☰ Tasks Collapsed by default Load asynchronously ✕

✕ ✕ ✕ +



Search bar containing 'siemens' and a 'Search' button

- Person: 5
- Activity: 9
- Opportunity: 2
- Quotations: 3
- Orders: 2
- Equipment: 0
- Teams Message: 20
- Sharepoint Document: 25
- Email: 6

All

Company (5)

Siemens Renewables Egypt LLC (1001 :)

122 Street
101 New Cairo City

🌐 ✉️

Siemens Renewables, S.A. (1000338) :

Plaza Gamarra 40 Aptdo 6
01013 Vitoria-Gasteiz

🌐 ✉️

Contact person (5)

Linda Graf

Head of Purchasing
Purchasing
Siemens Aktiengesellschaft (EN)

📞 ✉️

Peter Brown

Head of Production
Production
Siemens Aktiengesellschaft (EN)

📞 ✉️

Activity (9)

Mail - Anfrage RFP des Kunden

Subway Project Munich 2025 - R...
17:05 - 17:05
Touch-Point

📅 24.04. completed Normal

Meeting mit Jessica Red

- Red, Jessica
14:00 - 15:00
Task

📅 02.08. open Normal

Opportunity (2)

Subway Project Munich 2025

Siemens Aktiengesellschaft (EN)
Tendering
900.000,00 - EUR

📅 31.12.2024 In progress 90%

Door-System Subway Munich 2025

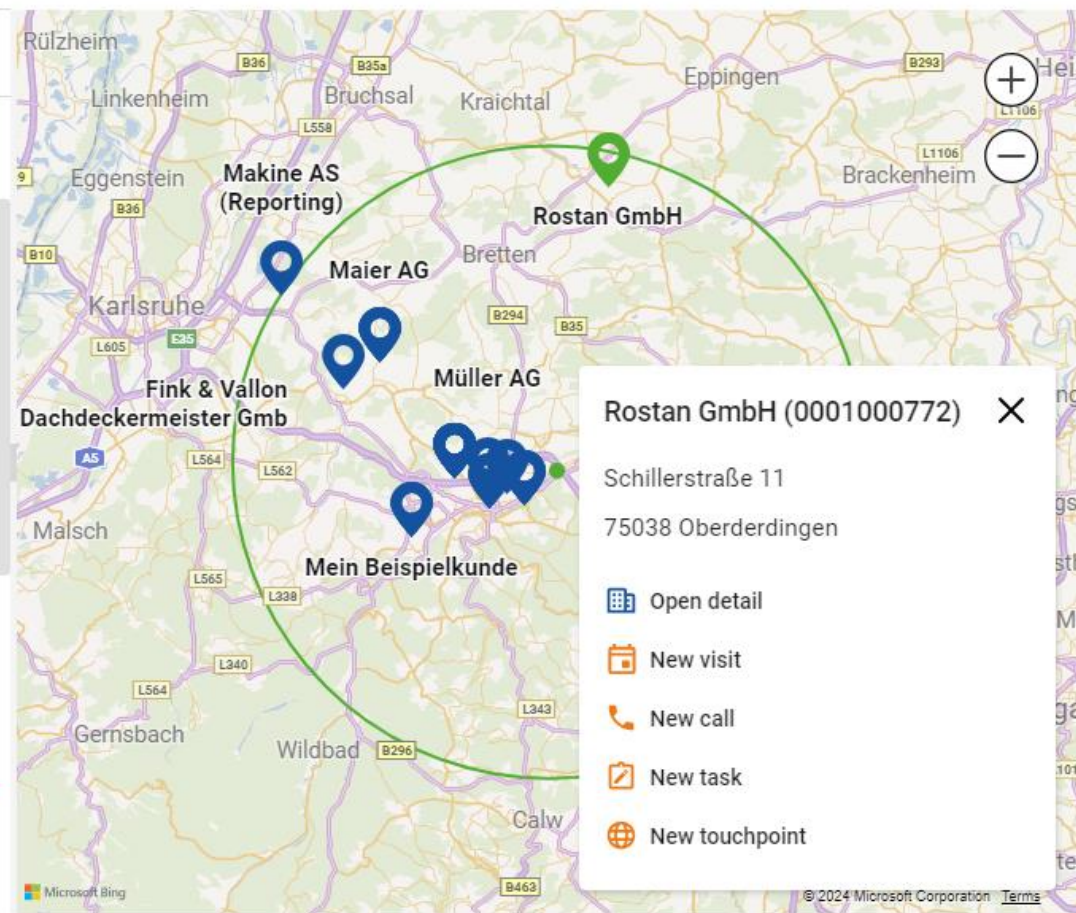
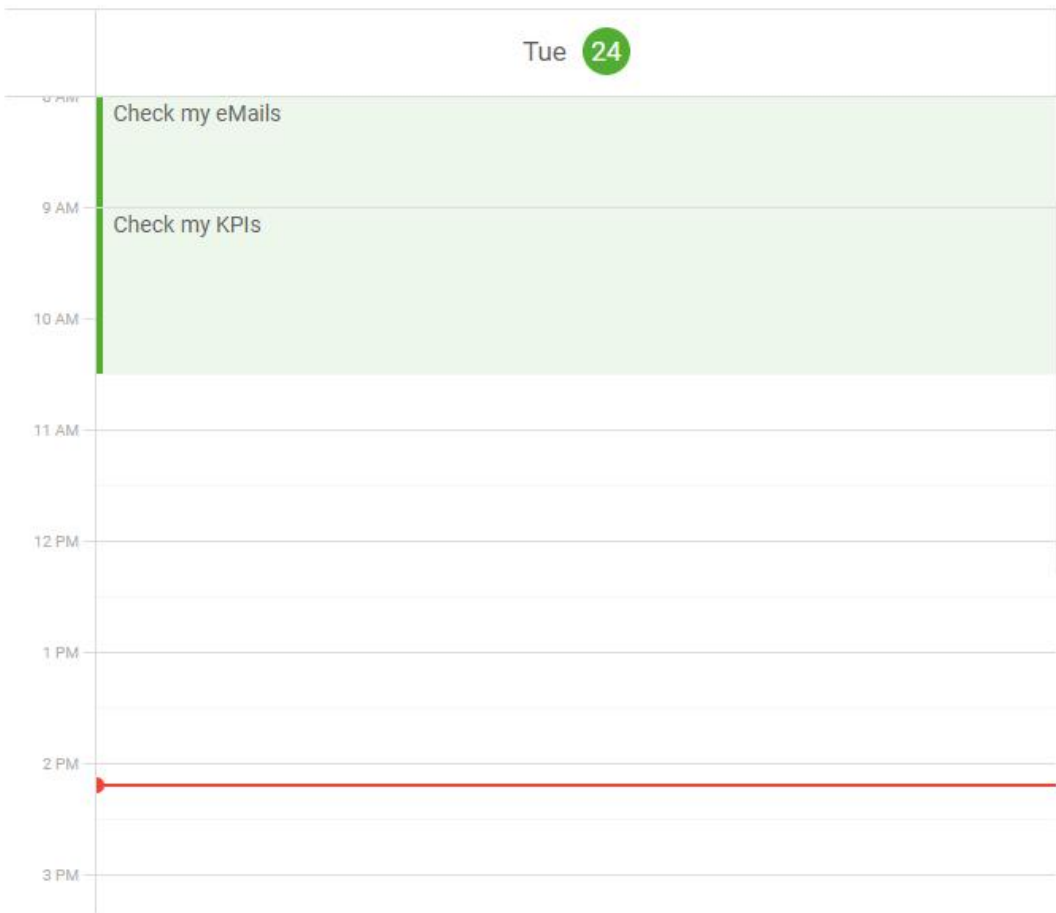
Knorr-Bremse AG
Project article
336.000,00 - EUR

📅 31.12.2024 In progress 35%

Week scheduling

Today < > September 24, 2024 Day Week Month

Circum Search

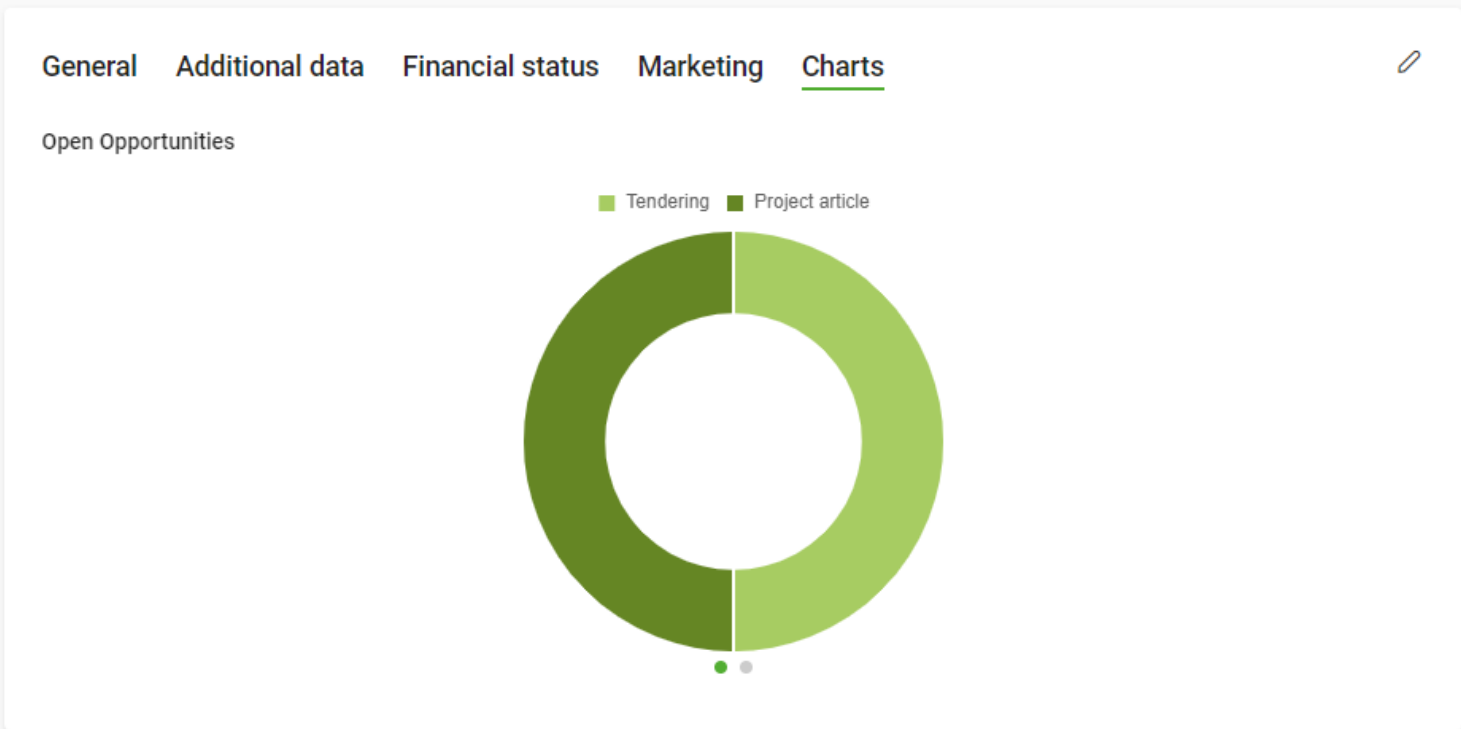




Knorr-Bremse AG



<p>Current year revenue</p> <p>363€</p>	<p>Next Visit</p> <p>30.09.2024</p>	<p>Overdue bills</p> <p>No data available.</p>	<p>Open complaints</p> <p>1</p>
---	-------------------------------------	--	---------------------------------



Responsibility

Employee responsible	Key account manager
Dominik Lutz	Stefan Eller

Feed

< > Last 3 months

- Stefan Eller created [Complaint reg. Logistics](#)
- Order has been created**
26.07.2024 11:16
Stefan Eller created [Standard Order](#)
- Quotation has been created**
22.07.2024 15:27
Stefan Eller created [Quotation](#)
- Opportunity has been created**
22.07.2024 14:53
Stefan Eller created [Door-System Subway Munich 2025](#)
- Activity has been created**
22.07.2024 12:58
Stefan Eller created [Contract Details](#)



Knorr-Bremse AG



Current year revenue

363€



Next Visit

30.09.2024



Overdue bills

No data available.



Open complaints

1



General Additional data Financial status Marketing Charts

Open Opportunities



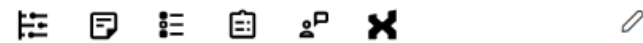
Responsibility

Employee responsible

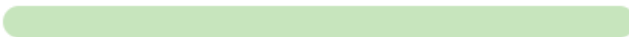
Dominik Lutz

Key account manager

Stefan Eller



Checklist



- Invite relevant Contacts to Event
- Check all DOI status



Knorr-Bremse AG

Current year revenue

363€

Next Visit

30.09.2024

Overdue bills

No data available.

Open complaints

1

Grid, list, calendar, person, close icons

Comments

Stefan Eller

New comment

Edited

Business is running very good. Knorr does have budget this year.

22.07.2024 12:50

CEO of Knorr plays Tennis with Stefan

General Additional data Financial status Marketing Charts


Open Opportunities


■ Tendering ■ Project article


Responsibility


Employee responsible: Dominik Lutz


Key account manager: Stefan Eller


 3
Contact person


 3
Opt-in


 4
Partners


 5
Customer hierarchy

 5
Documents

 0
Invoices

 5
Open Activities

 4
Activity history


Oppo

Customer hierarchy



Customer number	Name	Street	Zip Code	City	Country	Federal state	Sector	Sal
▼ <input type="text" value="0001000683"/>	 Siemens Aktiengesellschaft (EN)	Werner-von-Siemens-Straße 2	80333	München	DE - Germany	Bavaria	Do	⋮
<input type="text" value="0001000725"/>	 Siemens Mobility GmbH	Otto-Hahn-Ring 6	81739	München-Perlach	DE - Germany	Bavaria	Do	⋮
▼ <input type="text" value="0001000336"/>	 Siemens Renewables GmbH	Musterstr. 1a	22299	Hamburg	DE - Germany	Hamburg	Do	⋮
<input type="text" value="0001000337"/>	 Siemens Renewables Egypt LLC	122 Street	101	New Cairo City	EG - Egypt		Do	⋮
<input type="text" value="0001000338"/>	 Siemens Renewables, S.A.	Plaza Gamarra 40 Aptdo 6	01013	Vitoria-Gasteiz	ES - Spain	Alava	Do	⋮

- Contact person 3
- Opt-in 3**
- Partners 4
- Customer hierarchy 5
- Documents 5
- Invoices 0
- Open Activities 5
- Activity history 4
- Oppo

Opt-in

Contact person ↑↓ ▾	First Name ↑↓ ▾	Last name ↑≡ ▾	Mail ↑↓ ▾	Phone ↑↓ ▾	Fax ↑↓ ▾
👤 23347	Peter	Brown	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
👤 23346	Linda	Graf	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
👤 23345	Jessica	Red	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

- Customer hierarchy 0
- Documents 4
- Invoices 0
- Open Activities 7
- Activity history 4
- Opportunities 2
- Conditions 3**
- Quotations 1
- Orders

Conditions

Material ↑↓ ▾	Condition type ↑↓ ▾	Condition rate ↑↓ ▾	Currency ↑↓ ▾	per ↑↓ ▾	Unit ↑↓ ▾	Valid from ↑↓ ▾	To ↑↓ ▾
879	Price	16	EUR	1	PC	26.07.2024	31.12.9999
880	Price	15.8	EUR	1	PC	26.07.2024	31.12.9999
881	Price	15.5	EUR	1	PC	26.07.2024	31.12.9999

0
 History

2
 Opportunities

0
 Conditions

5
 Quotations

3
 Orders

3
 Equipment

15
 Notifications

1
 Links

0
 Condition Contracts

Notifications



Number ↑↓ ▾	Status ↑↓ ▾	Entry date ↑↓ ▾	Priority ↑↓ ▾	Description ↑↓ ▾	Equipment ↑↓ ▾
300000240	Outstanding notific...	📅 24.09.2024	2 - high	Gaszug gerissen	⚙️ REX single-axle
300000238	Notification in proc...	📅 20.09.2024	2 - high	Gaszug klemmt	⚙️ REX single-axle
300000239	Outstanding notific...	📅 20.09.2024	2 - high	Achsbruch	⚙️ REX single-axle
300000237	Notification in proc...	📅 19.09.2024	2 - high	Totalschaden	⚙️ REX single-axle
300000232	Notification in proc...	📅 16.09.2024	2 - high	Rad beschädigt	⚙️ REX single-axle
300000233	Notification in proc...	📅 16.09.2024	2 - high	Lagerschaden	⚙️ REX single-axle
300000234	Notification in proc...	📅 16.09.2024	2 - high	Getriebeschaden	⚙️ REX single-axle
300000235	Notification in proc...	📅 16.09.2024	2 - high	Macht Geräusche	⚙️ REX single-axle
300000229	Notification in proc...	📅 11.09.2024	2 - high	Unwucht	⚙️ REX single-axle
300000228	Notification in proc...	📅 30.08.2024	1 - very high	Engine damage	⚙️ REX single-axle
300000227	Notification in proc...	📅 23.08.2024	2 - high	Bremschlauch gerissen	⚙️ REX single-axle

0 Customer hierarchy	4 Documents	0 Invoices	7 Open Activities	4 Activity history	2 Opportunities	3 Conditions	1 Quotations	0 Orders
-------------------------	----------------	---------------	----------------------	-----------------------	--------------------	-----------------	-----------------	-------------

Documents > 20-Contracts

Type	Description	Status	Version	Created
	Contract X100	Final Release	00	⋮
	Quote Siemens 20002445	Final Release	00	⋮

toolX GmbH

Siemens Aktiengesellschaft (EN)
Linda Graf
Werner-von-Siemens-Straße 1
80333 München
z.H.v.Linda Graf

Datum: 22.11.2022

Ansprechpartner:
Telefon: (89123) 456 72345-0
Telefax:
E-Mail: contact@siemens.com

Angebot (Angebotsnummer 20002445) (Bitte stets angeben)

Sehr geehrter Herr Linda Graf,

vielen Dank für Ihre Anfrage. Gerne unterbreiten wir Ihnen unser Angebot gemäß Ihren Angaben und unseren allgemeinen Geschäftsbedingungen. Bitte überprüfen Sie die Übereinstimmung mit Ihren Anforderungen und informieren uns umgehend bei etwaigen Abweichungen.


Die Preise verstehen sich zuzüglich des zum Zeitpunkt der Leistungsabrechnung gültigen gesetzlichen Mehrwertsteuersatzes. Die Übersicht der einzelnen Positionen entnehmen Sie bitte den beigefügten Anlagen.

Wir bedanken uns für das entgegengebrachte Vertrauen und sichern Ihnen zu, mit Bertrandt einen leistungsstarken und zuverlässigen Partner zu haben.




Für Rückfragen zu dem vorliegenden Angebot stehen wir Ihnen jederzeit gerne zur Verfügung.

Wir freuen uns, wenn Ihnen unser Angebot zusagt und verbleiben mit freundlichen Grüßen





toolX GmbH
Hamburg









360° View Sales Team 

Company

Siemens Aktiengesellschaft (Ei...
Werner-von-Siemens-Str...
80333 München 
 

Contact person




Jessica Red 
Head of Sales
Sales
Siemens Aktiengesellsch... 
 

-  1
Sub-Opportunities
-  2
Products
-  6
Participants
-  10
Activities
-  8
Documents
-  2
Quotations
-  0
Orders
-  4
Links

Sub-Opportunities

Qualification

Door-System Subway Munich 2025 
Knorr-Bremse AG
Project article
336.000,00 - EUR 
 31.12.2024 In progress



Key Accounts mit offenen Opps 23.09.2024 13:53 Public Key Accounts mit offenen Opps > 1 Mio 9 27 IX190€

Key Accounts mit offenen Opps [Globe icon] Customers and contacts Key Accounts mit offenen Opps > 1 Mio **Save** Cancel

Criteria

Companies Status is equal A-Customer

Add criteria

Criteria

Opportunities Volume is more than 999.999 [Kein Titel]

Add criteria

Add section

Search

Hannover Messe 2024



Quotation volume

0.00

0 Quote(s) for the project

Incoming orders

0.00

0 Order / orders for the project

Calendar, document, people, list icons, edit icon

Checklist

- Call Mr. Maier regarding Restaurants
- Check Booth Concept and Design

General Organizational data

Project no.

500062

Main objective

Information delivery

Application date

19.02.2024

Description

Hannover Messe 2024

Comm. channel

Response

Start-/Enddate

22.04.2024 - 26.02.2024

Project type

Event

itmX marketing relevant



Master Activity

Status

in progress


Priority


High

Responsibility

Person in charge


Operator


 5
Members

 1
Products


 2
Target group

 1
Segments

 5
Activities

 2
Leads

 0
Opportunities

 1
Documents

 L

Members



Number ↑↓ ▾	Company ↑↓ ▾	Company ↑↓ ▾	First Name ↑↓ ▾	Last name ↑↓ ▾	Title ↑↓ ▾	Name ↑↓ ▾	Department ↑↓ ▾	Function
0000023337	 1000658	Müller GmbH	Claus	Müller	Mr.	Claus Müller	Organization	CEO/Exe
0000023345	 1000683	Siemens Aktiengesellschaft (EN)	Jessica	Red	Ms.	Jessica Red	Sales	Head of
0000023346	 1000683	Siemens Aktiengesellschaft (EN)	Linda	Graf	Ms.	Linda Graf	Purchasing	Head of
0000023347	 1000683	Siemens Aktiengesellschaft (EN)	Peter	Brown	Mr.	Peter Brown	Production	Head of
0001000683	 1000683	Siemens Aktiengesellschaft (EN)						



VisitReport Thomas Klaus



Status

in progress

14 Leads in this status



Classification

Cold

... like 58% of all open leads



Lead scoring

180

Points



Contact



Marketing Qualified Lead

Sales Accepted Lead

Sales Qualified Lead

Converted

General Organizational data

Short text

VisitReport Thomas Klaus

Origin

Campaign

Input source

snapADDY VisitRep...

Origin note

Marketing project

Status

in progress

Hannover Messe 2024

Classification

Cold

Number

100029

Phase

Marketing Qualified ...



Lead scoring

itmX Lead Scoring

Need

Performance
Size

Industries

Trade

Industry knowledge

3 to 5 projects

Decision maker


known


Innovations


open to innovations


Person in charge





 2
Partners

 31
VisitReport


 1
Activities

 3
Documents

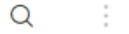
 0
Opportunities

 2
Links

 1
Duplicate companies

 0
Duplicate contact persons

VisitReport



ANTWORT

▼ Zustimmung (DOI)

> Zustimmung (DOI)

▼

▼ Wenn Sonstige

Sales Force

▼ Firmenklassifizierung

▼ SAP im Einsatz

Ja

▼ Geplanter S/4HANA Umstieg

2026

▼ Wettbewerbslösung CRM

Salesforce

Microsoft Teams interface showing a project article for "Door-System Subway Munich 2025".

Navigation: Home, Entdecken, Search (STRG+ALT+E)

Project Article: Door-System Subway Munich 2025

Key Metrics:

- Project volume: 960K EUR
- Chance: 35%
- Finalization date: 31.12.2024
- Next Contact: 30.09.2024

Process Flow: Potential (checked) → Qualification (active) → Requirement analysis → Solution shown → Quotation → Negotiation

General Information:

- Number: 40000077
- Closing date: 31.12.2024
- Marketing project: Hannover Messe 2024
- Short text: Door-System Subway Munich 2025
- Follow-up: 07.10.2024
- Lead: VisitReport Christian Weissflog
- Opportunity type: Superior Opp.
- Project article: 960.000,00
- Volume: 960.000,00
- Status: In progress
- Chance: 35%
- Phase: (empty)
- Qualification: (empty)
- target proj. value: 336.000,00
- Origin: (empty)

Activity Feed:

- Activity has been created (10.09.2024 11:10): Stefan Eller created Requirement Specification Subway Munich
- Status has been changed (09.09.2024 14:53): Stefan Eller changed the Status from "New" to "In progress"
- Volume has been changed (09.09.2024 14:53): Stefan Eller changed the Volume from 1.000.000 to 960.000

Teams

Entdecken

Angeheftet

- Engineering Projekt Maschine X...
Subway Munich 2025 (4001710)
- 4001881 - Leica Gallery Vienna
Leica Camera AG
- Allgemein
TIGER Drylac U.S.A. - 10850
- 401521_500062 Hannover Fair 2...
Marketing Events
- Door System (4001713)
Subway Munich 2025 (4001710)
- Allgemein
Subway Munich 2025 (4001710)
- Door-System (40000077)
Subway Munich 2025 (4001710)
- Allgemein
Workforce Machinery

Ihre Teams

- Knowledge Center
- ITMX GmbH
Allgemein
4001720 - Pflegeheim Königsba...
Reporting
[Alle Kanäle anzeigen](#)
- Workforce Machinery
Allgemein
News
Planning
Ressources

+ Neu Hochladen In Rasteransicht bearbeiten Teilen Link kopieren Alle Dokumente

Door-System (40000077)

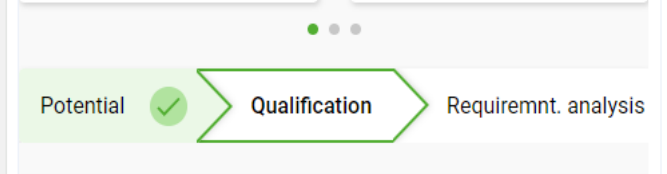
Name	Geändert	Geändert von	+ Spalte hinzufügen
Communication	5. September	Stefan Eller	
Contract Documents	5. September	Stefan Eller	
Customer Documents	5. September	Stefan Eller	
Subcontractors	5. September	Stefan Eller	

https://stwxpp4ds7wmvy4ca2a3k.z1.web.core.windows.n...

Project article - Door-System Subway...

Project volume: 960K EUR

Chance: 35%



General Organizational data

Number: 40000077

Short text: Door-System Subway Munich 2025

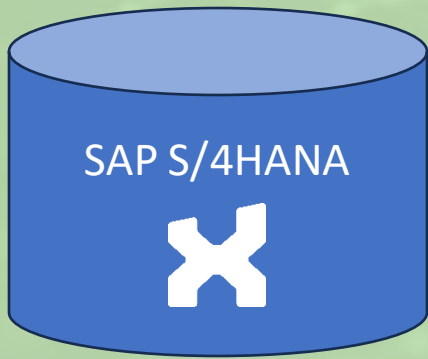
Opportunity type: Project article

Status: **In progress**

Phase: Qualification

Origin

Künstliche Intelligenz bei itmX



Document Scanner

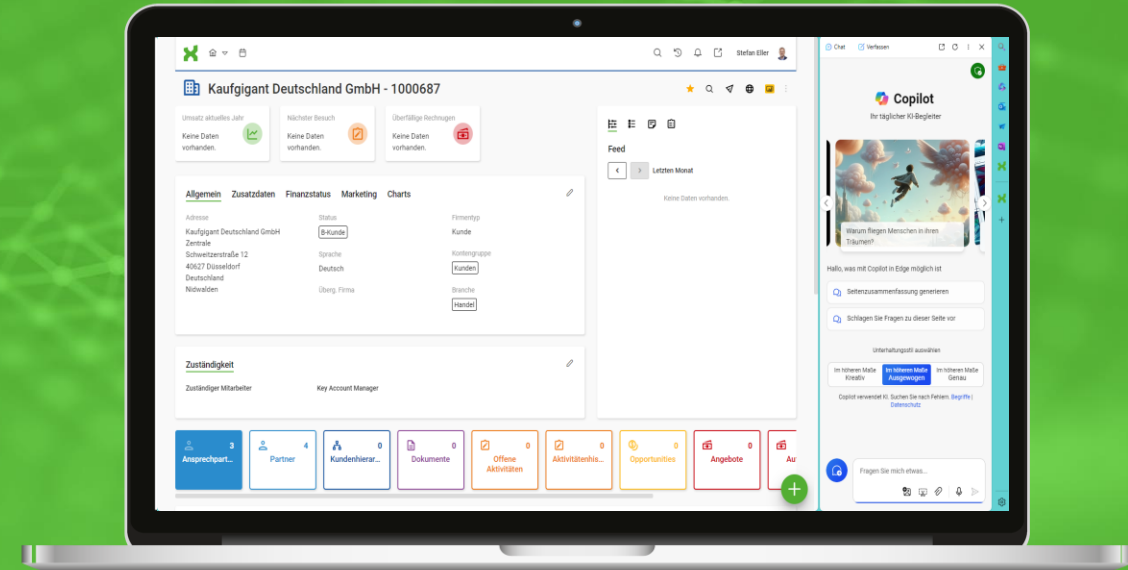
- ✘ RFP to Quote Assistant

Voice to CRM

- ✘ Visit Report by Voice
- ✘ Data Input Assistant

Knowledge Base (GPT)

- ✘ Opportunity Assistant
- ✘ Service Case Assistant
- ✘ Marketing Campaign Assistant
- ✘ Product Manager Assistant

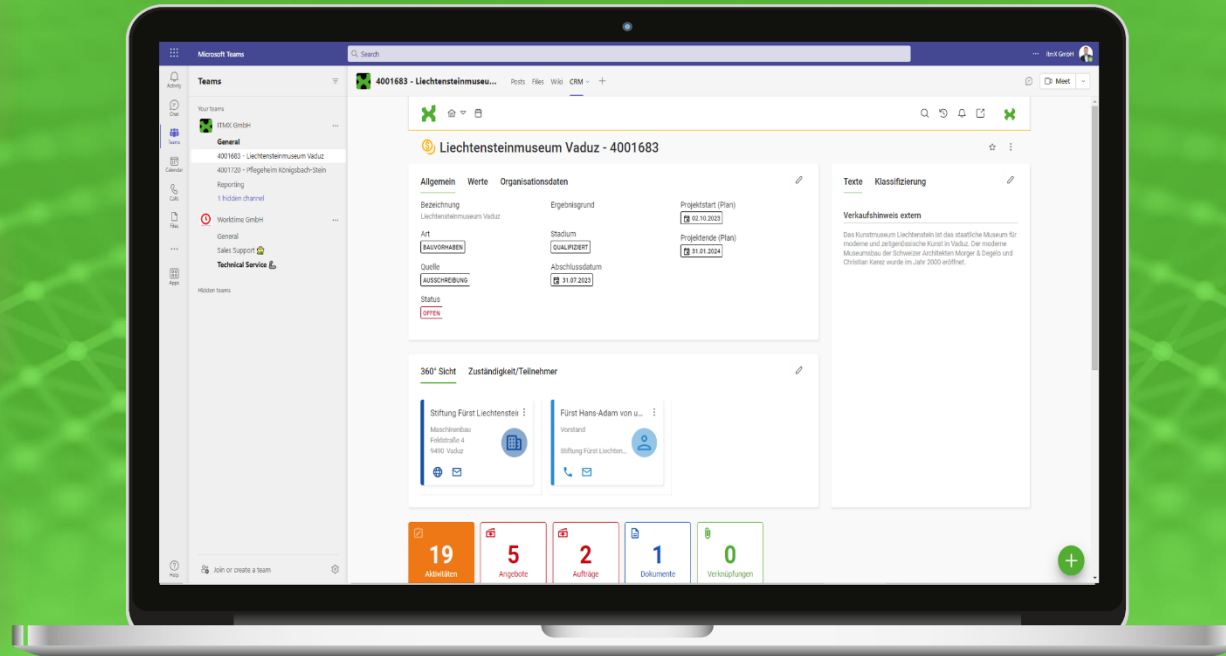


KI Use Cases im Vertrieb

Zusammenfassungen von Teams-Meetings

Transkription von Anrufen

Erstellung von Videos mit Avataren



Self-Service Funktionen wie Bots für den Kunden

Reklamationsbearbeitung mit Knowledge Datenbank

Formulierungen finden (für Mails, Vorträge, ...)

Empfehlungen für den Verkäufer

Übersetzung von Inhalten





Der Co-Pilot ist immer dabei

Side Panel verwenden



Knorr-Bremse AG

- Customer hierarchy 0
- Documents 4
- Invoices 0
- Open Activities 7**
- Activity history 4
- Opportunities 2
- Conditions 3
- Quotations 1
- Orders

Open Activities

Status	Content	Start	Start	End	End	Activity type	Type	Subject
open	Offer Presentation	30.09.2024	15:30	30.09.2024	17:30	Visit	👥	Negotiation
open	[Knorr] Projektdurchsprache	17.09.2024	15:30	17.09.2024	16:30	Visit	👥	Sales appointment
in progress	Complaint reg. Logistics	13.09.2024	11:00	13.09.2024	12:00	Task	👤	Complaint
open	2nd Call regarding Contract	12.09.2024	09:45	12.09.2024	10:45	Phone Call	👥	Negotiation
open	Call regarding Contract	06.08.2024	10:45	06.08.2024	11:45	Phone Call	👥	Negotiation
open	Clarify Claim	30.07.2024	12:30	30.07.2024	13:30	Task	👤	Internal task
open	Contract Details	22.07.2024	12:00	22.07.2024	13:55	Phone Call	👥	Sales appointment

Copilot sidebar for Chrome

Hier ist eine kurze Zusammenfassung der aktuellen Seite:

- Unternehmensinformationen:** Knorr-Bremse AG, ansässig in München, Bayern, ist ein A-Kunde und wird als Generalunternehmer geführt. Der verantwortliche Mitarbeiter ist Dominik Lutz, Senior Expert Sales.
- Finanzstatus:** Der aktuelle Jahresumsatz beträgt 363€. Es gibt keine überfälligen Rechnungen, aber eine offene Beschwerde.
- Verträge und Angebote:** Es gibt einen Vertrag (X100) und ein Angebot (Siemens 20002445), beide mit dem Status "Final Release" und zuletzt am 26.07.2024 geändert.
- Aktivitäten und Dokumente:** Es gibt 4 offene Aktivitäten, 2 Aktivitäten in der Historie, 3 Chancen, 1 Bedingung, 1 Angebot und 7 Rechnungen.

Kannst du mir mehr über die offenen Akti...

Was ist der Inhalt des Vertrags X100?

Gibt es weitere Details zu den Chancen?




stwxpp4ds7wmvy4ca2... wird verwendet

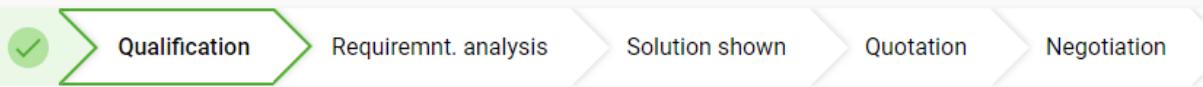
Fragen Sie mich, oder geben Sie



Project article - Door-System Subway Munich 2025

Stefan Eller 

Chance  Finalization date 31.12.2024  Next Contact 30.09.2024 



Organizational data

Closing date	Marketing project
31.12.2024	Hannover Messe 2024
Follow-up	Lead
07.10.2024	VisitReport Christian Weissflog
Volume	Superior Opp.
960.000,00	Subway Project Munich 2025
Chance	
35%	
target proj. value	
336.000,00	
Currency	
EUR	

Feed

- < Last month >
- Activity has been created**
10.09.2024 11:10
Stefan Eller created Requirement Specification Subway Munich
 - Status has been changed**
09.09.2024 14:53
Stefan Eller changed the Status from "New" to "In progress"
 - Volume has been changed**
09.09.2024 14:53
Stefan Eller changed the Volume from 1.000.000 to 960.000
 - Chance has been changed**
05.09.2024 11:56
Stefan Eller changed the Chance from 030 to 035

Page Sidebar

https://chatgpt.com/ Go

itmX Opportunity Assistant 




itmX Opportunity Assistant

Von itmX GmbH &

Assists in navigating business opportunities with tailored advice.

How can I approach potential clients in the tech industry?

What are common obstacles in CRM sales?


Sende eine Nachricht an itmX Opportunity Assistant 


ChatGPT kann Fehler machen. Überprüfe wichtige Informationen.




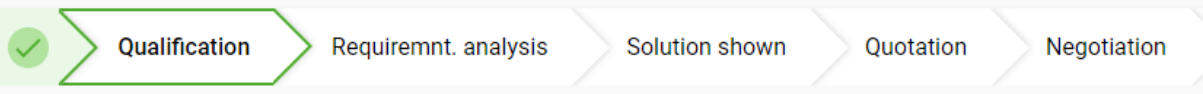
Project article - Door-System Subway Munich 2025

Stefan Eller 

Chance  35%

Finalization date  31.12.2024

Next Contact  30.09.2024







Organizational data

Closing date	Marketing project
31.12.2024	Hannover Messe 2024
Follow-up	Lead
07.10.2024	VisitReport Christian Weissflog
Volume	Superior Opp.
960.000,00	Subway Project Munich 2025
Chance	
35%	
target proj. value	
336.000,00	
Currency	
EUR	


Feed

- < Last month >
-  **Activity has been created**
10.09.2024 11:10
Stefan Eller created Requirement Specification Subway Munich
 -  **Status has been changed**
09.09.2024 14:53
Stefan Eller changed the Status from "New" to "In progress"
 -  **Volume has been changed**
09.09.2024 14:53
Stefan Eller changed the Volume from 1.000.000 to 960.000
 -  **Chance has been changed**
05.09.2024 11:56
Stefan Eller changed the Chance from 030 to 035



Page Sidebar

https://chatgpt.com/ Go

itmX Discovery Call Excellence 




itmX Discovery Call Excellence

Von itmX GmbH &
Creates custom sales approaches and Discovery Call scripts using CRM insights.

Create a Discovery Call script for a retail company.

Find challenges in the automotive industry for CRM.

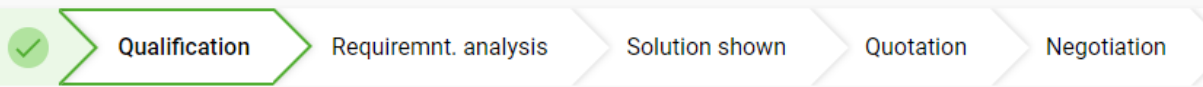
Sende eine Nachricht an itmX Discovery Call Excellence 

Project article - Door-System Subway Munich 2025

Stefan Eller 

Key metrics and dates:

- Chance: 35%
- Finalization date: 31.12.2024
- Next Contact: 30.09.2024



Organizational data

Closing date	Marketing project
31.12.2024	Hannover Messe 2024
Follow-up	Lead
07.10.2024	VisitReport Christian Weissflog
Volume	Superior Opp.
960.000,00	Subway Project Munich 2025
Chance	
35%	
target proj. value	
336.000,00	
Currency	
EUR	

Feed icons: List, Calendar, Document, Filter, User

Feed

Last month

- Activity has been created**
10.09.2024 11:10
Stefan Eller created Requirement Specification Subway Munich
- Status has been changed**
09.09.2024 14:53
Stefan Eller changed the Status from "New" to "In progress"
- Volume has been changed**
09.09.2024 14:53
Stefan Eller changed the Volume from 1.000.000 to 960.000
- Chance has been changed**
05.09.2024 11:56
Stefan Eller changed the Chance from 030 to 035



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itmX Product Finder 




itmX Product Finder

Von itmX GmbH
Fetches technical attributes of electronic components from digikey.de.

Suche nach Widerständen mit einer Leistung von...

Finde Kondensatoren mit einer Spannung v...

Sende eine Nachricht an itmX Product Finder 



Visit - Visit regarding Quote



360° View

Responsibility



Company

Siemens Aktiengesellschaft (EN) (1000683) ⋮

Werner-von-Siemens-Straße 2
80333 München



Texts

CRM Text

Agenda:

- Quote Presentation
- Open issues regarding last delivery
- Upcoming projects to be planned

Translation

Agenda:

- Angebotspräsentation
- Offene Fragen zur letzten Lieferung
- Anstehende Projekte, die geplant werden



Bearbeitung von Anfragen



ChatGPT 4 ▾



You



anfrage-1921-20231218-095118.pdf
PDF

Analyse bitte diese Datei und gib mir folgende Informationen aus:

- Datum an welchem das Event stattfinden soll
- Der Gesamtpreis inklusive Mehrwertsteuer



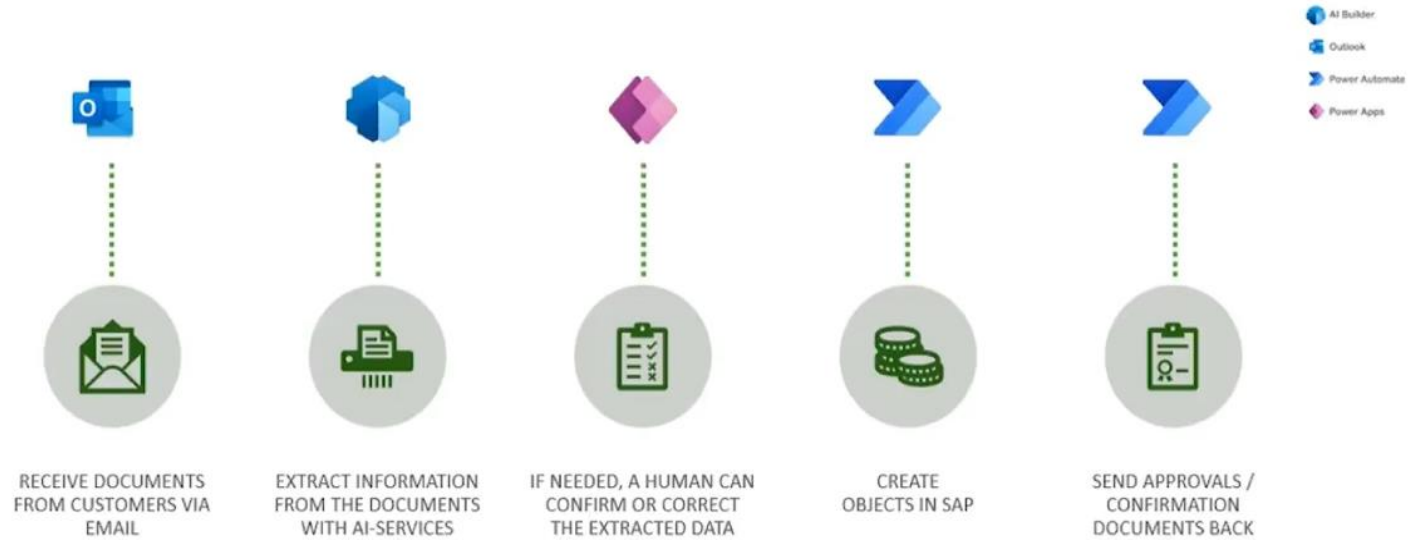
ChatGPT

Das Event im Parkhotel Stuttgart Messe-Airport soll am Donnerstag, den 19. September 2024, stattfinden. Der Gesamtpreis für das Event, inklusive Mehrwertsteuer, beläuft sich auf 9.680,00 €.



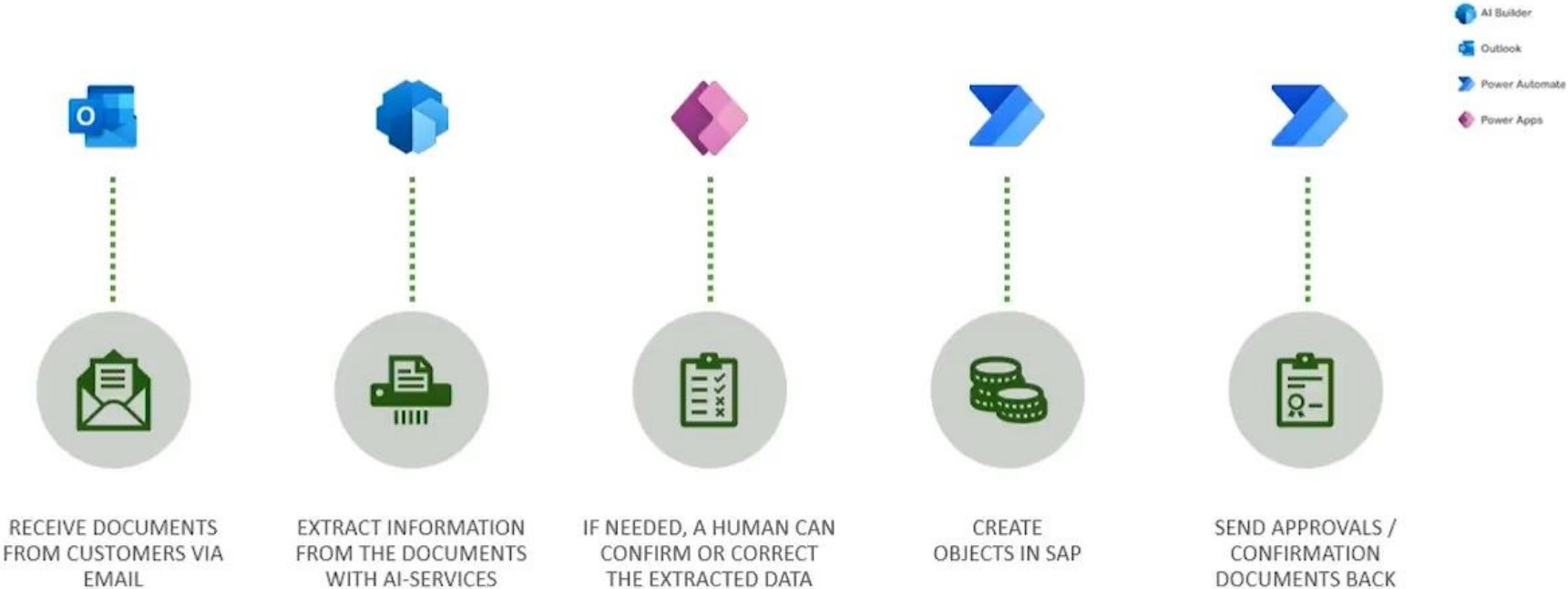
Document automation

AI Builder document automation



Document automation

AI Builder document automation



Effizienz messbar machen

1000 Anfragen p.a.
x 10 Stunden Einsparung
x 80 €

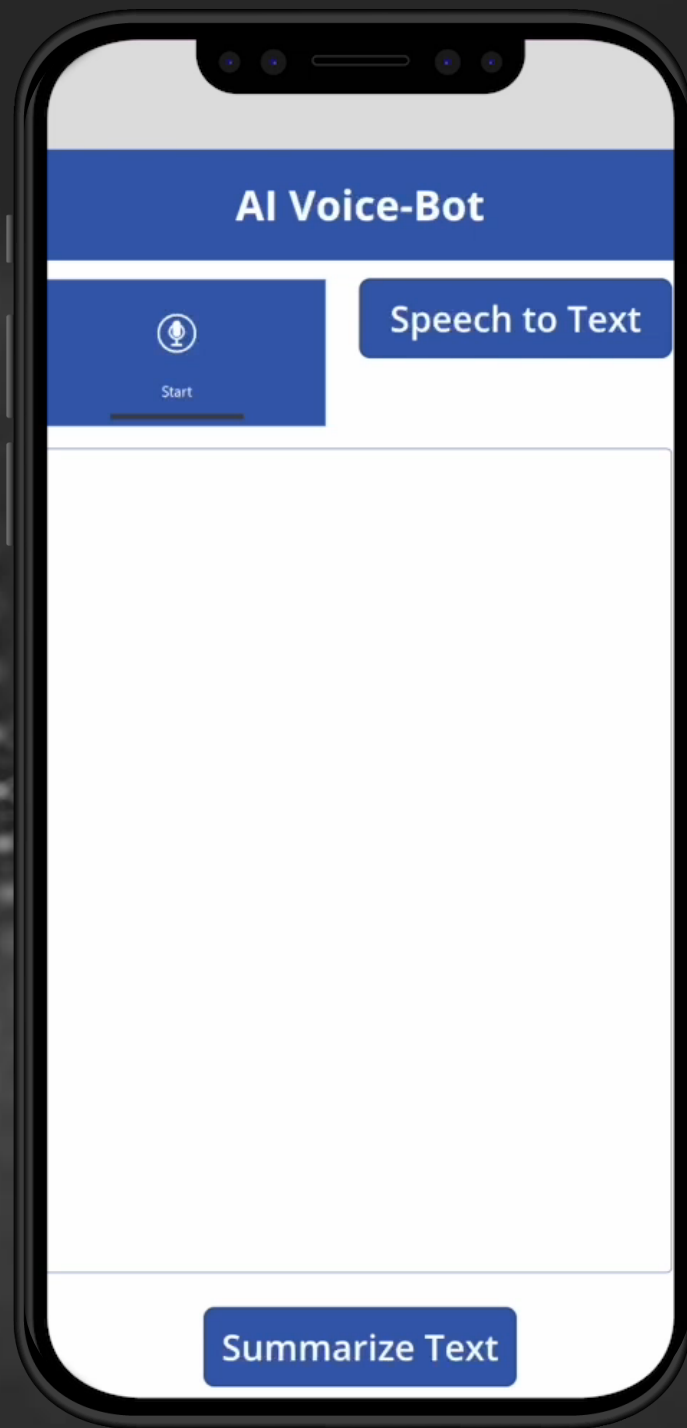
800 T€ p.a. savings

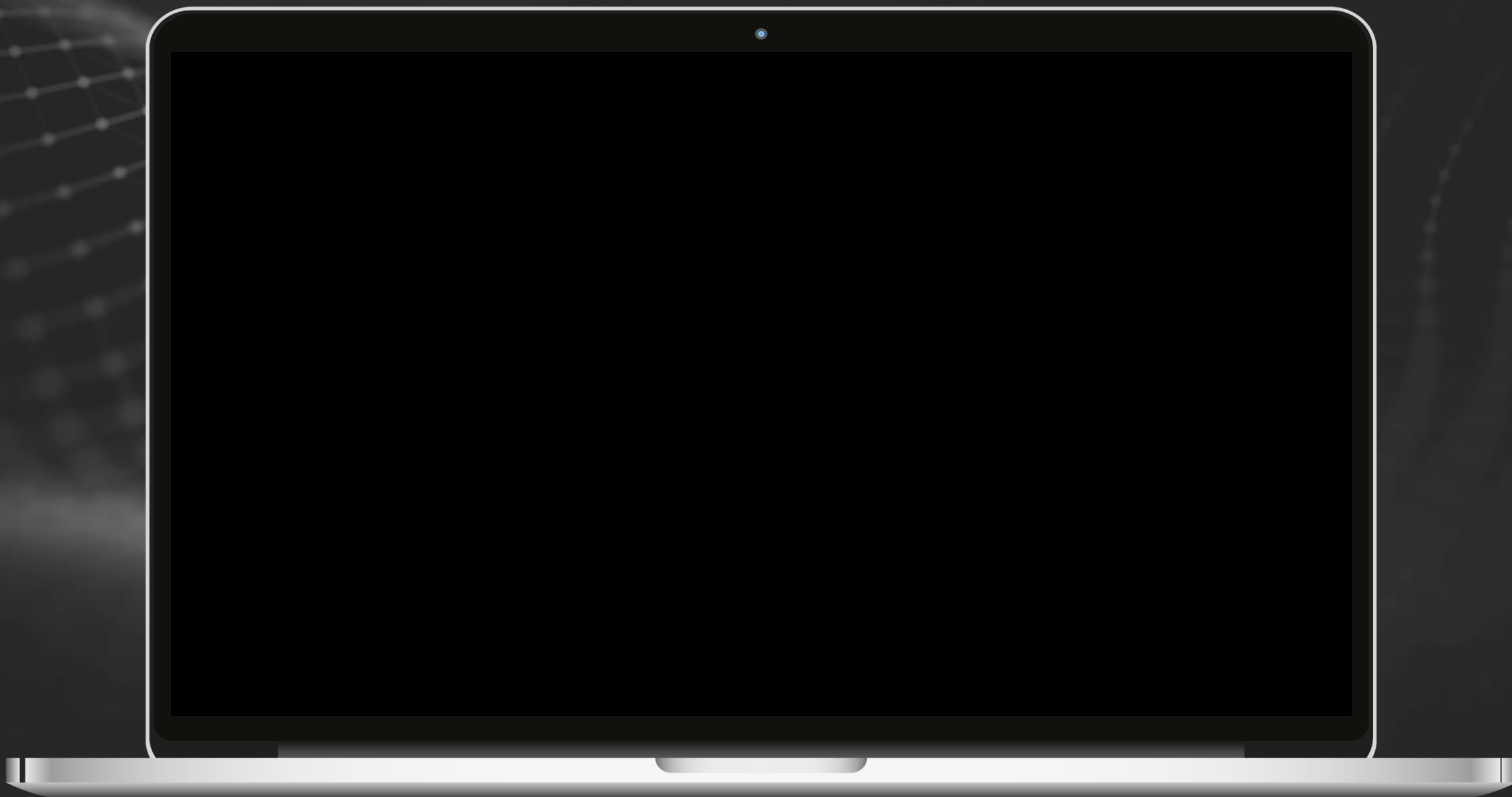


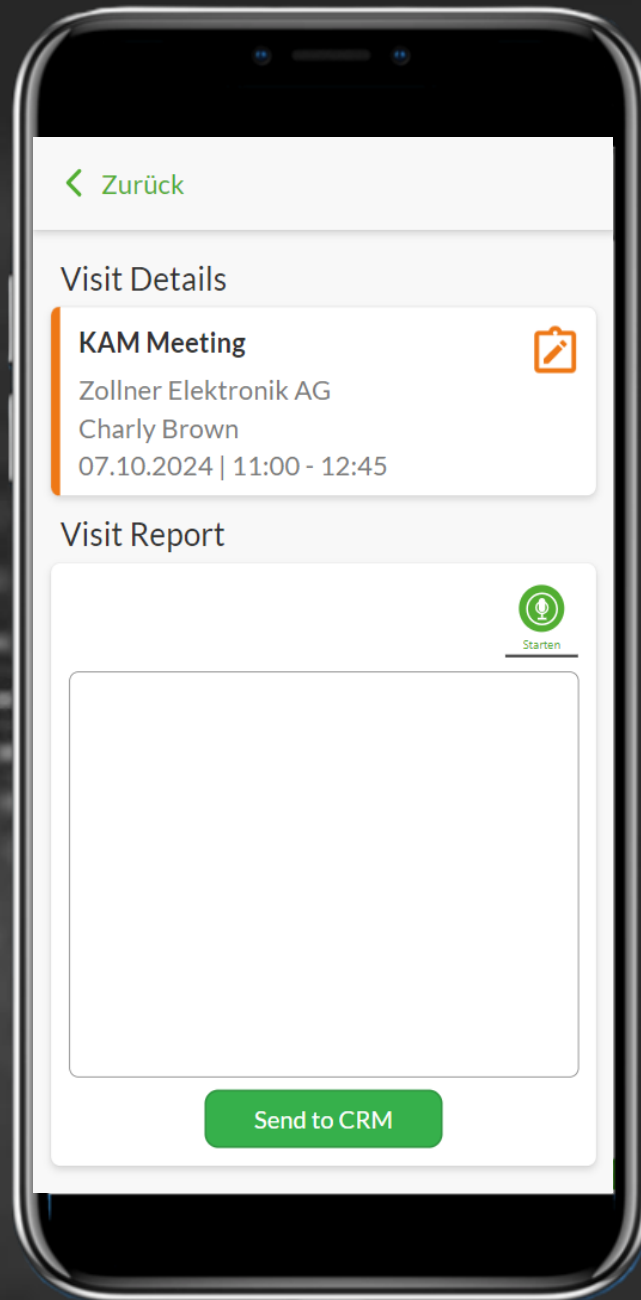
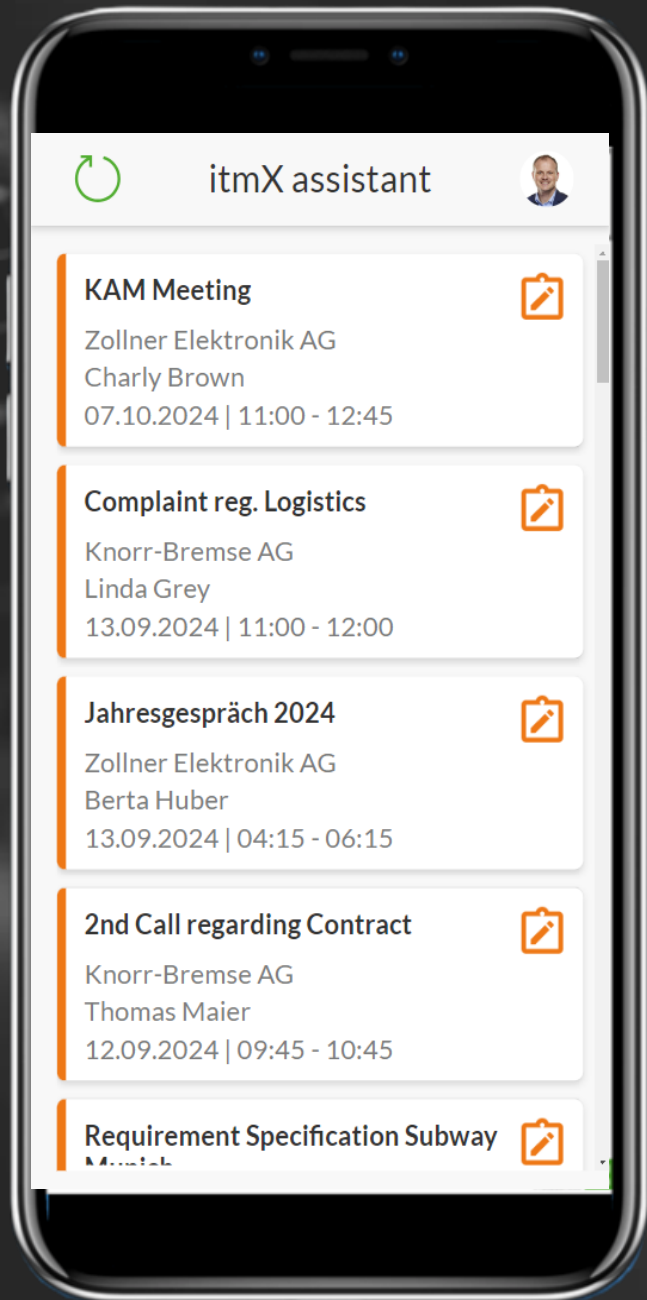
A man with dark hair and a beard, wearing a brown blazer over a blue shirt, is sitting on a grey sofa. He is smiling and looking towards the camera. He holds a black smartphone in his right hand and a grey ceramic cup of coffee in his left hand. A futuristic, glowing blue UI overlay is positioned in front of him, featuring a grid of circular icons: a heart, a Wi-Fi symbol, two gears, three shopping carts, and a battery icon. The background shows a window with curtains and a small wooden table with a plant.

Voice to data processing









Effizienz messbar machen

100 Vertriebsmitarbeiter
x 200 Termine p.a.
x 10 Minuten Einsparung
x 80 €

266 T€ p.a. savings



A man with short dark hair and a beard, wearing a blue long-sleeved shirt and dark grey overalls, stands in a large industrial factory. He is holding a black smartphone in his right hand and looking at it. The background is filled with complex machinery, pipes, and bright lights, creating a high-tech industrial atmosphere. A semi-transparent dark blue horizontal band is overlaid across the middle of the image, containing the text "Service meets knowledge" in white. In the bottom right corner, there is a white 'X' logo.

Service meets knowledge



Filter

- Aktive Apps
- itmX crm app suite

Mein Arbeitsvorrat

Suchen

27.02.2024

Macht Geräusche

4003226/10 27.02.2024

Einsatzort: Offen - eingeplant

2
Gwinnerstrasse 6
D-60388 Frankfurt

Ansprechpartner vor Ort:
Herr M. Moll
+49 124999-99

29.02.2024

Verschleißt nicht sauber

4003227/10 29.02.2024

Einsatzort: Offen - eingeplant

2
Gwinnerstr. 6
D-60388 Frankfurt

Ansprechpartner vor Ort:
Herr M. Moll
+49 124999-99

Macht Geräusche

Allgemein
 Auftrag
 Zeitrückm. ⁰
 Mat.Rückm. ⁰
 Checkliste
 Knowledge
 Chat

Allgemein

Auftrag/Vorgang:
4003226/10
Offen - eingeplant

Starttermin
27.02.2024

Endtermin:
28.02.2024 17:00

Dauer	Arbeit
41,0 H	16,0 H

Arbeitsplatz:
T. Stadlinger

Einsatzort

Gwinnerstrasse 6
60388 Frankfurt

Auftraggeber

10656
Workforce Machinery AG

Herr M. Moll

+49 124999-99
 +49 1764645746

Equipment

10008166
KD-Rührwerk Typ KD2020

Langtext zum Vorgang

Macht Geräusche
Fehlercode 222 wird angezeigt.

Vorgang offen
Vorgang in Arbeit
Vorgang beendet



A man with short dark hair and a beard, wearing a blue long-sleeved shirt and a dark grey work vest, is looking at a tablet computer. He is standing in a large industrial factory with complex machinery and pipes in the background. The lighting is dramatic, with bright spots and deep shadows. The overall tone is professional and technological.

Wie geht es im Service weiter?

wX, SBC, Fiori, Offline



Roadmap 2025

Ihre Meinung zählt



Projekte
Kundenanforderungen
Ideen



Produkt
Management



FP 1

FP 2

FP 3

FP 4

Service: Ticket Management & Master Data in wX

Quote and Order Management – Wave 2

Marketing – Wave 2

Contract Management

Customer Portals (Headless)

AI – Wave 2

AI – Wave 3

Transformation auf crX 365

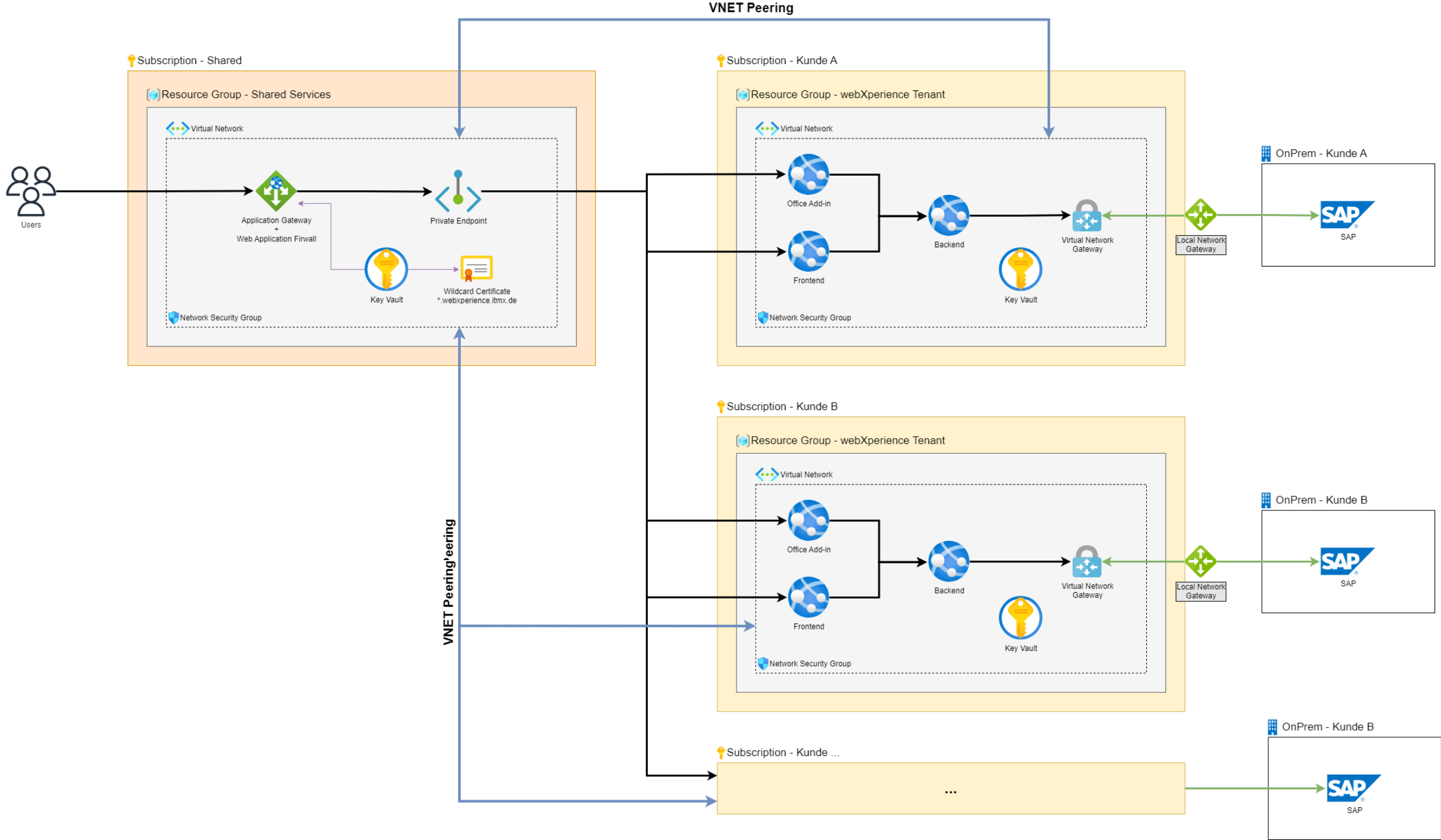




itmX als SaaS Lösung

Cloud provided solution







Wie möchten Sie zukünftig den Azure-Teil der itmX Lösung verwenden?

① Start presenting to display the poll results on this slide.



Ihre Zukunft
Sichern Sie Ihren Erfolg durch die Transformation auf
customer realtime **X**perience 365





DANKE

